



Ralph Aponte

Founder & President
Counsellors Title Agency Inc.
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Ralph Aponte began his business career as a licensed title search expert in 1983. After founding Counsellors Title Agency in 1996, his hard work and collegial enthusiasm grew the title/escrow agency into one of New Jersey's premier property title agencies, processing over 31,000 orders for home owners, businesses and institutions since inception.

He is a lifelong New Jersey resident, volunteer fireman and businessman.

With over three decades of experience specializing in real estate, title insurance, search and escrow, Ralph has built his repertoire of business tools to include management, and commercial and business development.

Counsellors Title Agency [CTA] maintains an outstanding customer retention record of over 95 percent. Today, CTA's impeccable track record over the last 24 years is one that hundreds of Realtors, loan officers and attorneys have come to rely on. During the Great Recession, Ralph successfully managed Counsellors, leading to its growth and positioning as a title agency of choice delivering professional execution to every consumer, agent, attorney and loan officer.

Highlights

- ▶ Innovative, solution-driven and reliable business-minded leader
- ▶ Consistent record for executing flawless closings of real estate transactions
- ▶ Recognized as a community business leader, effectively cultivating and maintaining a statewide network of business professionals

CTA's Professional Specialties: Residential, commercial and governmental title insurance, escrow, closings, tidelands, and riparian matters.

Mr. Aponte and the CTA team of professionals offer assistance with more than title insurance, property title search, closing and escrow services; they also assist attorneys and Realtors in a myriad of business transactions including purchase of industrial and mixed-use acquisitions, dispositions, loans, foreclosures, and deeds-in-lieu for single sites and large portfolios.

Through direct involvement in almost every kind and stage of residential, governmental and commercial real estate transaction over the last 3 decades, he is able to bring a broad range of skills, knowledge and problem-solving acumen to every transaction, offsetting and usually avoiding many real estate-related challenges.